FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

| Washington, D. | C. | 20549 |
|----------------|----|-------|
|----------------|----|-------|

| OMB APPROVAL             |     |  |  |  |  |  |  |  |
|--------------------------|-----|--|--|--|--|--|--|--|
| OMB Number: 3235-0287    |     |  |  |  |  |  |  |  |
| Estimated average burden |     |  |  |  |  |  |  |  |
| hours per response:      | 0.5 |  |  |  |  |  |  |  |

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person* WILLSEY LANCE     |  |            | 2. Issuer Name <b>and</b> Ticker or Trading Symbol <b>EXELIXIS</b> , <b>INC</b> . [ <b>EXEL</b> ] |   |  |          |  |                     |   | (Ch                | Relationship of eck all application                         | ,   |                        |   |  |   |  |
|--|--|------------|---|---|--|----------|--|---------------------|---|--------------------|---|---|------------------------|---|--|---|--|
|  |  |            |   | 3. Date of Earliest Transaction (Month/Day/Year) 05/27/2021 |  |          |  |                     |   |                    | Officer<br>below)   | (give title   |                        | Other (s<br>below)  | specify  |   |  |
| 1851 HARBOR BAY PARKWAY                                    |  |            |   | 4. If Amendment, Date of Original Filed (Month/Day/Year)    |  |          |  |                     |   |                    | 6. Individual or Joint/Group Filing (Check Applicable Line) |   |                        |   |  |   |  |
| (Street) ALAME   | DA C   | A          | 94502   |   |  |          |  |                     |   |                    |   | - 1   | X Form fi              | led by More   | •  | rting Persor<br>One Repor                             |  |
| (City)   | (S   | tate)      | (Zip)   |   |  |          |  |                     |   |                    |   |   |                        |   |  |   |  |
|  |  | Tal        | ole I - Non-  | -Deriva   | tive S   | ecuritie | s Ac   | quired,             | Dis   |                    | <u> </u>  |   | ly Owned               |   |  |   |  |
| 1. Title of Security (Instr. 3)  2. Transac Date (Month/Da |  |            |   |   | Execution Date   |          | e, Transaction D<br>Code (Instr. 5)                            |                     | 4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 5)                                      |                    |   | 5. Amour<br>Securitie<br>Beneficia<br>Owned F<br>Reported   | s<br>ally<br>following | Form:<br>(D) or   | Ownership<br>orm: Direct<br>o) or Indirect<br>(Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |  |
|  |  |            |   |   |  | Code     | v  | Amount              | (A) or<br>(D)   | Price              | Transact  | saction(s)<br>r. 3 and 4)   |                        |   | (111301. 4)  |   |  |
|  | Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) |            |   |   |  |          |  |                     |   |                    |   |   |                        |   |  |   |  |
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)        | erivative Conversion Date Execution Date, Curity or Exercise (Month/Day/Year) if any   |            |   | Co  | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |          | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) |                     | 7. Title and Amount<br>of Securities<br>Underlying<br>Derivative Security<br>(Instr. 3 and 4) |                    | 8. Price of<br>Derivative<br>Security<br>(Instr. 5)         | 9. Number of<br>derivative<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s<br>(Instr. 4) |                        | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4 | Beneficial<br>Ownership<br>(Instr. 4)                    |   |  |
|  |  |            |   | Co  | de V   | (A)      | (D)  | Date<br>Exercisable |   | Expiration<br>Date | Title   | Amount<br>or<br>Number<br>of<br>Shares  |                        |   |  |   |  |
| Option<br>(right to<br>buy)                                | \$22.48  | 05/27/2021 |   | P   |  | 33,549   |  | 05/27/2021          | (1)   | 05/26/2028         | Common<br>Stock   | 33,549  | \$0                    | 33,549  | )  | D   |  |

## **Explanation of Responses:**

1. Option granted pursuant to the Exelixis, Inc. 2017 Equity Incentive Plan. The option is exercisable immediately, subject to repurchase provisions, and will vest as to 100% of the shares subject to the option on the first anniversary of the date of grant, subject to the Reporting Person's continuous service through such date.

## Remarks:

/s/ Jennifer Drimmer Rokovich,

Attorney in Fact

05/28/2021

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.