FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

| C. 20549 |
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| |

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

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| 5-0287 |
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person* MARCHESI VINCENT T | | | | | | 2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [EXEL] | | | | | | | | | Check a | ationship of Reporting all applicable) Director Officer (give title | | ng Person(s) to Iss 10% Ov Other (s | | wner |
|--|---|--|---|---------|----------|---|--------|----------|--|-------|---------------------|---|----------|-------------------------|--|---|---|--|--|--|
| ` ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' | | | | | | 3. Date of Earliest Transaction (Month/Day/Year) 12/17/2012 | | | | | | | | | | belov | | | below) | |
| (Street) SOUTH SAN FRANCISCO CA 94080 (City) (State) (Zip) | | | | | 4. If A | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting Person | | | | | |
| Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned | | | | | | | | | | | | | | | | | | | | |
| 1. Title of Security (Instr. 3) 2. Transact Date (Month/Day | | | | | | Execution Date, | | | 3. Transaction Code (Instr. 8) 4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4 | | | | | and 5) Sec Ber Ow | | curities neficially ned Following | | nership : Direct · Indirect str. 4) | 7. Nature of Indirect Beneficial Ownership | |
| | | | | | Code | v | Amount | (A (D |) or) | Price | | Reported Transaction(s) (Instr. 3 and 4) | | | | (Instr. 4) | | | | |
| Common Stock 12/12 | | | | | 2012 | | P | | 3,000 | | A | \$4.6975 | | 18,000 | | | D | | | |
| Common Stock 12/18/2 | | | | | /2012 | 2012 | | P | | 1,500 | | A | \$4.8199 | | 9 19,500 | | | D | | |
| Common Stock 12/19/2 | | | | | 2012 | | P | | 1,500 A | | \$4. | 4.67 | | 21,000 | | D | | | | |
| | | Та | | | | | | | | | sed of, onvertib | | | | y Owi | ned | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deem Execution if any (Month/D | n Date, | Code (In | | of | | 6. Date E Expiratio (Month/E | n Dat | | 7. Title and Amount of Securities Underlying Derivative Security (Inst and 4) | | str. 3 | | | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction (Instr. 4) | Ov Fo Di or (I) | o. wnership orm: rect (D) Indirect (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
| | | | | | Code | v | (A) | | Date Exercisa | | Expiration Date | Title | or | ount nber ares | | | | | | |

Explanation of Responses:

/s/ James B. Bucher, Attorney

in Fact

** Signature of Reporting Person

12/19/2012

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.