SEC Form 4	
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## FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See
Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

OMB APPROVAL										
OMB Number: 3235-0287										
Estimated average burden										
hours per response.	0.5									

1. Name and Address of Reporting Person* SCANGOS GEORGE A			2. Issuer Name and Ticker or Trading Symbol <u>EXELIXIS INC</u> [EXEL]		5. Relationship of Reporting Person(s) to Issuer (Check all applicable)					
SCANGUS (	<u>GEURGE /</u>	7	L J	X	Director	10% Owner				
(I ast)	ast) (First) (Middle)		-	x	Officer (give title below)	Other (specify below)				
(Last) (First) (Middle) C/O EXELIXIS INC.		(Middle)	3. Date of Earliest Transaction (Month/Day/Year) 11/03/2004		President, CEO & Director					
170 HARBOR	WAY, PO BO	X 0511								
(Street)		X 0511		vidual or Joint/Group Fili	ng (Check Applicable					
SAN	CA	94083-0511		X	Form filed by One Re	porting Person				
FRANCISCO			_		Form filed by More th Person	an One Reporting				
(City)	(State)	(Zip)								

### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Disposed O 5)	Acquirec f (D) (Instr	l (A) or . 3, 4 and	5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership
			Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)		(Instr. 4)
Common Stock	11/03/2004		s		354	D	\$8.82	1,611,987	D	
Common Stock	11/03/2004		S		300	D	\$8.8	1,611,687	D	
Common Stock	11/03/2004		S		26	D	\$8.83	1,611,661	D	
Common Stock	11/03/2004		S		100	D	\$8.81	1,611,561	D	
Common Stock	11/03/2004		S		100	D	\$8.89	1,611,461	D	
Common Stock	11/03/2004		S		100	D	\$8.88	1,611,361	D	
Common Stock	11/03/2004		S		200	D	\$8.815	1,611,161	D	
Common Stock	11/03/2004		S		100	D	\$ <mark>8.9</mark>	1,611,061	D	
Common Stock	11/03/2004		S		200	D	<b>\$8.91</b>	1,610,861	D	
Common Stock	11/03/2004		S		100	D	\$8.95	1,610,761	D	
Common Stock	11/03/2004		S		94	D	\$8.99	1,610,667	D	
Common Stock	11/03/2004		S		200	D	\$8.77	1,610,467	D	
Common Stock	11/03/2004		S		200	D	\$8.79	1,610,267	D	
Common Stock	11/03/2004		S		100	D	\$8.69	1,610,167	D	
Common Stock	11/03/2004		S		226	D	\$8.84	1,609,941	D	
Common Stock	11/03/2004		S		100	D	\$8.67	1,609,841	D	

#### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exerc Expiration Da (Month/Day/Y	7. Title Amoun Securi Under Deriva Securi and 4)	nt of ties ying tive ty (Instr. 3	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				

#### Explanation of Responses:

**Remarks:** 

<u>/s/ George Scangos</u>

11/03/2004

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.