Instruction 1(b)

FORM 4

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

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Nashington,	D.C.	20049	

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

(Last) C/O EXI	Patrick J.  (FELIXIS, IN	irst) (	Middle)		Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [EXEL]      Date of Earliest Transaction (Month/Day/Year)     10/22/2020  4. If Amendment, Date of Original Filed (Month/Day/Year)							(Chec	k all app Direc Office below	olicable) etor er (give title ev) EVP, Co	10% Ow		wner specify		
ALAME			94502											X	Form filed by One Reporting Person  Form filed by More than One Reporting  Person				- 1
(City)	(5		Zip)	n-Deriva	tive S	Secu	rities	Δα	uired	l Dis	posed of	or F	Renef	icially	, Own	ed ed			
1. Title of Security (Instr. 3)		2. Transaction Date (Month/Day/Year)		2A. Deemed Execution Date,		3. Transaction Code (Instr		4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4			or	5. Amount of Securities Beneficially Owned Followin		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership			
									Code	v	Amount	(A) (D)	or Pr	ice	Report Transa (Instr.	ted action(s) 3 and 4)			(Instr. 4)
Common Stock <sup>(1)</sup>		10/22/2020(2)				A		178,231(3)	A		\$ <mark>0</mark>	293,802(4)			D				
Common Stock		10/22/2020				F		44,184(5)	Г	\$	21.79	.79 249,61		9,618 D					
Common	Stock														1 23.539 1 1 1			By spouse	
Common Stock													10,648(6)				By 401(k)		
		Та	ble II								osed of, c				Owne	d			
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	if any	emed tion Date, h/Day/Year)	4. Transa Code ( 8)	(Instr.	of Deriv	r osed ) r. 3, 4	6. Date Expira (Month	ition D.		Amount of Securities Underlying Derivative Security (Ins 3 and 4)		De Ser (Ins	Price of rivative curity str. 5)	9. Number derivative Securities Beneficiall Owned Following Reported Transactio (Instr. 4)	у	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)

## **Explanation of Responses:**

- 1. Represents shares of Exelixis, Inc. common stock issued to the Reporting Person upon vesting of restricted stock units. Each restricted stock unit is the economic equivalent of one share of Exelixis, Inc. common stock
- 2. On September 20, 2019, the Reporting Person was granted a performance-based restricted stock unit award ("PSU") under the Exelixis, Inc. 2017 Equity Incentive Plan covering 118,821 shares of common stock (such shares, the "Target Shares"). The PSU generally vests as follows: (i) 50% of the Target Shares vest upon the Committee's certification of achievement certain performance criteria as certified by the Compensation Committee (the "Committee"); and (ii) 50% of the Target Shares vest on the first quarterly PSU vesting date (i.e. February 15th, May 15th, August 15th and November 15th) following the one-year anniversary of the Committee's certification. In addition, the PSU provides for vesting of up to a maximum of 200% of the Target Shares depending on the timing and level of achievement of the performance criteria provided for under the PSU.
- 3. On October 22, 2020, the Committee determined that certain performance criteria had been achieved, resulting in the Reporting Person's eligibility to vest up to 150% of the Target Shares subject to the PSU. Accordingly, the Committee's certification resulted in the immediate vesting of 75% of the Target Shares, and 75% of the Target Shares will vest on November 15, 2021, subject to the Reporting Person's continuous service through that date. The Reporting Person remains eligible for additional vesting depending the level and timing of achievement of the performance criteria through December 31, 2021
- 4. Includes 163.979 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units.
- 5. Shares withheld by Exelixis, Inc. to satisfy taxes payable in connection with the vesting of certain restricted stock units earned on October 22, 2020.
- 6. Represents shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of October 21, 2020.

## Remarks:

/s/ Jennifer Drimmer Rokovich, Attorney in Fact

10/26/2020

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.