FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Washington, D.C. 20349

STATEMENT OF CHANGES IN BENEFICIAL OWNE	RSHIP

OMB APP	ROVAL
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	Check this box if no longer subject to
١	Section 16. Form 4 or Form 5
J	obligations may continue. See
	Instruction 1(h)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  POSTE GEORGE					2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [ EXEL ]												o of Reportin dicable) ctor	g Perso	on(s) to Is		
(Last) (First) (Middle) C/O EXELIXIS, INC. 210 E. GRAND AVE.					3. Date of Earliest Transaction (Month/Day/Year) 10/14/2014												Office below	er (give title v)		Other below)	(specify
(Street) SOUTH SAN FRANCISCO CA 94080  (City) (State) (Zip)					4. If	4. If Amendment, Date of Original Filed (Month/Day/Year)										. Indivine)					
		Tabl	e I - Non	-Deriva	ative	Sec	curitie	s Ac	quire	ed, D	isp	osed o	f, or	Bene	eficia	ally	Owne	ed			
Date				2. Transa Date (Month/D		ar)   Ē	execution f any	. Deemed ecution Date, ıny onth/Day/Year)		Transaction Dispos		Disposed	rities Acquired (A) ed Of (D) (Instr. 3,			4 and Se		5. Amount of Securities Beneficially Owned Following		ership Direct Indirect tr. 4)	7. Nature of Indirect Beneficial Ownership
									Co	ode V		Amount	(	A) or D)	Price	e	Reported Transaction(s) (Instr. 3 and 4)				(Instr. 4)
Common Stock <sup>(1)</sup> 10/14/2					2014 <sup>(2)</sup>				1	A		63,725 A		\$	0	63,725 <sup>(3)</sup>			D		
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																					
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)		4. Transaction Code (Instr. 8)		of		6. Date Exercisa Expiration Date (Month/Day/Year				7. Title and Amount of Securities Underlying Derivative Security (Instr and 4)		str. 3			9. Number of derivative Securities Beneficially Owned Following Reported Transaction (Instr. 4)	Ow For Dir or (I)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
					Code	v	(A)	(D)	Date Exerc	: cisable		xpiration ate	Title	or	ount nber res						

## **Explanation of Responses:**

- 1. Represents shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units. Each restricted stock unit is the economic equivalent of one share of Exelixis. Inc. common stock.
- 2. The restricted stock units were granted to the Reporting Person on the Transaction Date pursuant to the Exelixis, Inc. 2014 Equity Incentive Plan. The restricted stock units will vest as to 1/5th of the aggregate number of restricted stock units granted on each of January 2, 2015, April 3, 2015, July 3, 2015, October 2, 2015 and January 1, 2016.
- 3. Includes 63,725 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units.

## Remarks:

/s/ James B. Bucher, Attorney in Fact

\*\* Signature of Reporting Person

Date

10/16/2014

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.