Instruction 1(b)

## FORM 4

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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GES IN BENEFICIAL OWNERSHIP

OMB APPROVAL

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

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1. Name and Address of Reporting Person* <u>Lamb Peter</u>				2. Issuer Name <b>and</b> Ticker or Trading Symbol EXELIXIS, INC. [ EXEL ]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  Director 10% Owner						
	(F ELIXIS, IN GRAND AV	C.	(Middle)				of Earliest 2016	Transa	action (Mo	nth/D	ay/Year)		X Officer (give title below) Other (specify below)  EVP, Scientific Strategy & CSO					
(Street) SOUTH SAN FRANCISCO CA 94080			4.	4. If Amendment, Date of Original Filed (Month/Day/Year)								6. Individual or Joint/Group Filing (Check Applicable Line)  X Form filed by One Reporting Person  Form filed by More than One Reporting Person						
(City)	(5	state)	(Zip)															
		Tal	ole I - Nor	า-Deriง	vativ	e Se	curitie	s Ac	quired,	Disp	osed of	f, or Be	neficial	ly Owned				
1. Title of Security (Instr. 3)  2. Trans Date (Month/				action 2A. Deemed Execution Date oay/Year) (Month/Day/Yea		n Date,	te, Transaction Code (Instr.		4. Securities Acquired (A Disposed Of (D) (Instr. 3, 5)		ed (A) or str. 3, 4 and	Benefici	urities eficially led Following		: Direct r Indirect str. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
								Code	v	Amount	(A) ( (D)	Price	Transact (Instr. 3	ion(s)			(instr. 4)	
Common Stock <sup>(1)</sup> 09/22			09/22	2/201	2016 <sup>(2)</sup>		A		16,250	0 A	\$0	73,6	73,600 <sup>(3)</sup>		D			
Common Stock												16,024				By 401(k) <sup>(4)</sup>		
			Table II -								sed of, onvertib			Owned				
1. Title of Derivative Security (Instr. 3)  2. Conversior or Exercise Price of Derivative Security		cise (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	Date, T	4. Transaction Code (Instr. 8)				6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
					Code	v	(A)		Date Exercisabl		Expiration Date	Title	Amount or Number of Shares					
Option (right to	\$14.74	09/22/2016			A		97,500		09/22/2017	(5)	09/21/2024	Common Stock	97,500	\$0	97,50	0	D	

## Explanation of Responses:

- 1. Represents shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units. Each restricted stock unit is the economic equivalent of one share of Exelixis,
- 2. The restricted stock units were granted to the Reporting Person on the Transaction Date pursuant to the Exelixis, Inc. 2014 Equity Incentive Plan. The restricted stock units will vest as to 1/4th of the original number of shares subject to the restricted stock unit award on November 15, 2017, and thereafter as to 1/4th of the original number of shares subject to the restricted stock unit award on each November 15th until fully-vested.
- 3. Includes 16,250 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units.
- 4. Represents 16,024 shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of September 23, 2016.
- 5. Option granted pursuant to the Exelixis, Inc. 2014 Equity Incentive Plan. Option granted will vest as to 1/4th of the original number of shares subject to the option on the one-year anniversary of the Transaction Date, and thereafter as to 1/48th of the original number of shares subject to the option on each monthly anniversary of the Transaction Date.

## Remarks:

/s/ Jeffrey J. Hessekiel, Attorney in Fact

09/26/2016

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.