## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: Estimated average burden hours per response: 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  SCANGOS GEORGE A						2. Issuer Name and Ticker or Trading Symbol EXELIXIS INC [ EXEL ]										all app	olicable) ctor		Owner
(Last) (First) (Middle) C/O EXELIXIS INC. 170 HARBOR WAY, PO BOX 0511						3. Date of Earliest Transaction (Month/Day/Year) 09/27/2004									X Officer (give title Other (specify below)  President, CEO & Director				
(Street) SAN FRANCISCO CA 94083-0511				11	4. If A	Amer	mendment, Date of C			Original Filed (Month			inth/Day/Year)			Form	n filed by One n filed by Mor	o Filing (Check Applicable e Reporting Person re than One Reporting	
(City)	(St	ate) (	Zip)																
			le I - Nor			_			1	Dis						1			
1. Title of Security (Instr. 3) 2. Transa Date (Month/D						Ei ) if	2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4 5)				4 and Secu Bene Own		cially I Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Ownership
									Code	v	Amount		(A) or (D)	Pri	ice		ted action(s) 3 and 4)		(Instr. 4)
Common Stock 09/2					7/2004				S		1,200		D	\$7.8		1,623,641		D	
Common Stock 09/2					27/2004				S		200		D	\$7.81		1,623,441		D	
Common Stock 09/				09/27	09/27/2004						400		D	\$7.805		1,623,041		D	
Common Stock 09/2				09/27	9/27/2004						100		D	\$7.85		1,622,941		D	
Common Stock 09/27				/2004				S		200		D	\$7.905		1,622,741		D		
Common Stock 09/2				09/27	/27/2004				S		100		D	\$7.95		1,622,641		D	
Common Stock 09/2				09/27	7/2004				S		100		D	\$8.04		1,622,541		D	
Common Stock 09/27/2					/2004				S		200		D	\$7.775		1,622,341		D	
		Та	able II - [								sed of,					wned			
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deem Execution if any (Month/Da	Date,	4. Transaction Code (Instr 8)		n of E		6. Date E Expiratio (Month/D	n Date	ur) A		7. Title and Amount of Securities Underlying Derivative Security (Instr. and 4)		Deri Seci (Inst	rice of vative urity tr. 5)		Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership t (Instr. 4)
					Code	v	(A)		Date Exercisal		Expiration Date	Titl	or Nu of	mbe ares					

**Explanation of Responses:** 

Remarks:

/s/ George Scangos

09/29/2004

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.