FORM 3

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES

OMB APPROVAL							
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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Pereira Christoph		. Date of Event Requiring Staten Month/Day/Year 16/15/2004	nent 1	3. Issuer Name and Ticker or Trading Symbol EXELIXIS INC [EXEL]									
(Last) C/O EXELIXI		(Middle)				tionship of Reporting F all applicable) Director	Person	10% Owne	er		Amendment, Da th/Day/Year)	ate of Original Filed	
170 HARBOR WAY					X	Officer (give title below) VP, Legal Affairs &		Other (specify below)		6. Individual or Joint/Group Filing (Check Applicable Line)			
(Street) SOUTH SAN FRANCISCO	CA	94080				v P, Legai Alian	S & 3	ecretary		X	•	y One Reporting Person y More than One erson	
(City)	(State)	(Zip)											
Table I - Non-Derivative Securities Beneficially Owned													
		Т	able I - Non	-Derivati	ve Se	ecurities Benefic	ially	Owned					
1. Title of Securit	ty (Instr. 4)	Т	able I - Non	2.	Amou	ecurities Benefic nt of Securities ally Owned (Instr. 4)	3	Owned 3. Ownersh Form: Direct or Indirect ((Instr. 5)	ct (D) (1. Natı İnstr.		Beneficial Ownership	
1. Title of Securit	ry (Instr. 4)		Table II - D	2. Berivative	Amou enefici	nt of Securities	lly O	3. Ownersh Form: Direct or Indirect ((Instr. 5)	et (D) ((I)			Beneficial Ownership	
Title of Securit Title of Derivat	, ,	(e.ç	Table II - D	erivative S, warrai	Secunts, o	nt of Securities ally Owned (Instr. 4) urities Beneficia	Ily O	3. Ownersh Form: Direct or Indirect ((Instr. 5) Owned Securities	et (D) ((I)	sion		Beneficial Ownership 6. Nature of Indirect Beneficial Ownership (Instr. 5)	

Explanation of Responses:

Remarks:

No Securities are beneficially owned.

No securities are beneficially owned.

/s/ Christoph Pereira 06/17/2004

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

^{*} If the form is filed by more than one reporting person, see Instruction 5 (b)(v).

^{**} Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

POWER OF ATTORNEY

Know all by these presents, that the undersigned hereby authorizes George A. Scangos, Ph.D., Frank Karbe and Kristine Ball of Exelixis, Inc., a Delaware corporation (the "Company"), to execute for and on behalf of the undersigned, in the undersigned's capacity as an officer or director of the Company, Forms 3, 4 and 5, and any amendments thereto, and any Schedule 13D or 13G, and any amendments thereto, and cause such form(s) and schedule(s) to be filed with the United States Securities and Exchange Commission pursuant to Section 16(a) of the Securities Act of 1934 (the "Exchange Act") and Section 13(d) of the Exchange Act, as applicable. The undersigned hereby grants to each such attorney-in-fact full power and authority to do and perform any and every act and thing whatsoever requisite, neces sary, or proper to be done in the exercise of any of the rights and powers herein granted, as fully to all intents and purposes as the undersigned might or could do if personally present, with full power of substitution or revocation, hereby ratifying and confirming all that such attorney-in-fact, or such attorney-in-fact's substitute or substitutes, shall lawfully do or cause to be done by virtue of this power of attorney and the rights and powers herein granted. The undersigned acknowledges that the foregoing attorneys-in-fact, in serving in such capacity at the request of the undersigned, are not assuming, nor is the Company assuming, any of the undersigned's responsibilities to comply with Section 13 or Section 16 of the Exchange Act.

This Power of Attorney shall remain in full force and effect until the undersigned is no longer required to file Forms 3, 4 and 5 and Schedules 13G and 13D with respect to the undersigned's holdings of, and transactions in, securities issued by the Company, unless earlier revoked by the undersigned in a signed writing delivered to the foregoing attorneys-in-fact.

In Witness Whereof, the undersigned has caused this Power of Attorney to be executed as of this 17thth day of June, 2004.

/s/ Christoph Pereira

Christoph Pereira