FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

3 ,

| OMB APPROVAL | | | | | | | | | | |
|---------------------|----------|--|--|--|--|--|--|--|--|--|
| OMB Number: | 3235-028 | | | | | | | | | |
| Estimated average b | urden | | | | | | | | | |

0.5

hours per response:

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| | | | | | _ | | | | | | | | | | _ | | | | | | | | |
|--|---|--|---|---------|-------|---|---|----------|------|------------------------------------|---------|--|--|---------------|-------------------------|-------------------------------------|---------------------------------------|--|--|--|---|--|--|
| 1. Name and Address of Reporting Person* FORMELA JEAN FRANCOIS | | | | | | 2. Issuer Name and Ticker or Trading Symbol EXELIXIS INC [EXEL] | | | | | | | | | | | all app | ip of Reporting Person(s) to plicable) | | | | | |
| | | | | | | | | | | | | | | | | | Direc | | | 10% Owner | | | |
| (Last) | (Fi | | 3. Date of Earliest Transaction (Month/Day/Year) 12/02/2003 | | | | | | | | | | | belov | icer (give title ow) | | Other (specify below) | | | | | | |
| 890 WINTER STREET | | | | | | | If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable | | | | | |
| (Street) | | | | | 4. " | AIIIC | enumen | ii, Dali | e ui | i Origiria | ı Filet | i (WOIIIII) Da | ду/ ГС | ai) | | Line) | nuuai 0 | i John Group |) Filling | g (Check A | philicapie | | |
| WALTHAM MA 02451 | | | | | | | | | | | | | | | | X | , , | | | | on | | |
| | | | | | | | | | | | | | | | | Form filed by More than O Person | | | | n One Rep | orting | | |
| (City) | (St | ate) (| Zip) | | | | | | | | | | | | | | . 0.0 | | | | | | |
| | | Tabl | e I - No | n-Deriv | ative | Se | curiti | es A | cq | uired, | Dis | posed o | f, o | r Be | nefic | ially | Owne | ed | | | | | |
| 1. Title of Security (Instr. 3) 2. Transact Date (Month/Day | | | | | | Execution Date, | | | | 3. Transa Code (I 8) | | 4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4 | | | | | Securi Benefi Owner | Amount of curities neficially vned Following | | wnership n: Direct or Indirect nstr. 4) | 7. Nature of Indirect Beneficial Ownership | | |
| | | | | | | | | | | Code | v | Amount | | (A) or (D) | Pric | Price | | Reported Transaction(s) (Instr. 3 and 4) | | | (Instr. 4) | | |
| Common Stock 12/02/2 | | | | | | | 2003 | | | S | | 60,009 | | D | \$6. | \$6.9862 | | 724,712 ⁽¹⁾ | | I ⁽¹⁾ | Partner AVA ⁽¹⁾ | | |
| Common Stock 12/02/2 | | | | | | | 2003 | | | S | | 29,991 | | D | \$6.9862 | | 305,556 ⁽²⁾ | | | I ⁽²⁾ | Partner AVA ⁽²⁾ | | |
| | | Та | | | | | | | | | | sed of, onvertib | | | | | wned | | , | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deen Executio if any (Month/D | n Date, | | ansaction ode (Instr. | | n of | | 6. Date E Expiratic (Month/D | n Dat | | 7. Title and Amount of Securities Underlying Derivative Security (Instrand 4) | | of s ng e | Deri Sec (Inst | rice of ivative urity tr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction((Instr. 4) | Ownership Form: Direct (D) or Indirect (I) (Instr. 4 | Ownership Form: Direct (D) or Indirect | Beneficial Ownership (Instr. 4) | | |
| | | | | | Code | v | (A) | (D) | | Date Exercisa | | Expiration Date | Title | O N O | lumber | | | | | | | | |

Explanation of Responses:

- 1. Shares held by Atlas Venture Fund II LP (AVF) a part of Atlas Venture group of funds. Dr. Formela is a general partner of Atlas Venture Associates II LP (AVA).
- 2. Shares held by Atlas Europe Fund BV (AVEF) a part of Atlas Venture group of funds. Dr. Formela is a general partner of Atlas Venture Associates II LP (AVA)which is the general partner of AVF. Additional 54051 held by Atlas Venture Germany BV (AVG) and 16500 shares directly held by Dr. Formela.

Remarks:

George Scangos/Attorney in Fact

** Signature of Reporting Person

12/02/2003

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.