

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP**

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| OMB APPROVAL                                 |           |
|--|-----------|
| OMB Number:                                  | 3235-0287 |
| Estimated average burden hours per response: | 0.5       |

|  |   |  |
|--|---|--|
| 1. Name and Address of Reporting Person*<br><u>SCANGOS GEORGE A</u><br><br>(Last) (First) (Middle)<br><u>C/O EXELIXIS INC.</u><br><u>170 HARBOR WAY, PO BOX 0511</u><br><br>(Street)<br><u>SOUTH SAN FRANCISCO CA 94083-0511</u><br><br>(City) (State) (Zip) | 2. Issuer Name and Ticker or Trading Symbol<br><u>EXELIXIS INC [ EXEL ]</u> | 5. Relationship of Reporting Person(s) to Issuer<br>(Check all applicable)<br><br><input checked="" type="checkbox"/> Director 10% Owner<br><br><input checked="" type="checkbox"/> Officer (give title below) Other (specify below)<br><u>President &amp; CEO</u> |
|  | 3. Date of Earliest Transaction (Month/Day/Year)<br><u>11/13/2006</u>       |  |
|  | 4. If Amendment, Date of Original Filed (Month/Day/Year)                    |  |
|  |   | 6. Individual or Joint/Group Filing (Check Applicable Line)<br><br><input checked="" type="checkbox"/> Form filed by One Reporting Person<br><input type="checkbox"/> Form filed by More than One Reporting Person   |

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) |   | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) |            |        | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|------------|--------|---|--|---|
|                                 |                                      |  | Code                           | V | Amount  | (A) or (D) | Price  |   |  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 100   | D          | \$8.59 | 1,386,031   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 200   | D          | \$8.69 | 1,385,831   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 600   | D          | \$8.74 | 1,385,231   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 100   | D          | \$8.68 | 1,385,131   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 200   | D          | \$8.7  | 1,384,931   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 300   | D          | \$8.73 | 1,384,631   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 200   | D          | \$8.72 | 1,384,431   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 200   | D          | \$8.76 | 1,384,231   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 200   | D          | \$8.75 | 1,384,031   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 200   | D          | \$8.79 | 1,383,831   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 100   | D          | \$8.78 | 1,383,731   | D  |   |
| Common Stock                    | 11/13/2006                           |  | s <sup>(1)</sup>               |   | 100   | D          | \$8.77 | 1,383,631   | D  |   |
| Common Stock                    |                                      |  |                                |   |   |            |        | 6,855   | I  | By Trust <sup>(2)</sup>                               |
| Common Stock                    |                                      |  |                                |   |   |            |        | 6,855   | I  | By Trust <sup>(3)</sup>                               |
| Common Stock                    |                                      |  |                                |   |   |            |        | 3,324   | I  | By 401(k) Plan <sup>(4)</sup>                         |

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) |   | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |     | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                 | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|-----|--|-----------------|---|--|--|---|--|
|  |  |                                      |  | Code                           | V | (A)  | (D) | Date Exercisable   | Expiration Date |   |  |  |   |  |

**Explanation of Responses:**

- The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person on August 15, 2006.
- Shares held by George A. Scangos and Leslie S. Wilson, as Trustees of the Katherine Scangos Trust.
- Shares held by George A. Scangos and Leslie S. Wilson, as Trustees of the Jennifer Scangos Trust.
- Represents units in the Exelixis stock fund based on a plan statement dated November 3, 2006.

**Remarks:**

/s/ George A. Scangos

11/15/2006

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.**