# FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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| l | OMB APPRO                | VAL       |  |  |  |  |  |  |
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| l | OMB Number:              | 3235-0287 |  |  |  |  |  |  |
| l | Estimated average burden |           |  |  |  |  |  |  |
| l | hours per response:      | 0.5       |  |  |  |  |  |  |

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person* <u>Garber Alan M</u> |   |                     |   |  | 2.<br><u>E</u> | 2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [ EXEL ] |        |                  |  |   |                       |  |  |   | Relationship of Reporting Person(s) to Issuer (Check all applicable)     X Director 10% Owner |   |  |  |  |  |
|---|---|---------------------|---|--|----------------|---|--------|------------------|--|---|-----------------------|--|--|---|---|---|--|--|--|--|
| (Last) (First) (Middle) C/O EXELIXIS, INC.                    |   |                     |   |  |                | 3. Date of Earliest Transaction (Month/Day/Year) 04/01/2019         |        |                  |  |   |                       |  |  |   | (give title   |   | Other (s<br>below)   | pecify   |  |  |
| 1851 HARBOR BAY PARKWAY                                       |   |                     |   |  | 4.             |   |        |                  |  |   |                       |  |  |   |   | or Joint/Group Filing (Check Applicable             |  |  |  |  |
| (Street)  |   |                     |   |  |                |   |        |                  |  |   |                       |  |  | Line)  X Form filed by One Reporting Person         |   |   |  |  |  |  |
| ALAME   | DA C.   | A                   | 94502   |  |                |   |        |                  |  |   |                       |  |  | Form filed by More than One Reporting<br>Person     |   |   |  |  |  |  |
| (City)  | (S  | tate)               | (Zip)   |  |                |   |        |                  |  |   |                       |  |  |   |   |   |  |  |  |  |
|   |   | Tal                 | ble I - No                                    | n-Der                                      | ivativ         | e Se  | ecuri  | ties Ac          | quired   | , Dis   | sposed of             | f, or Ber  | neficially                             | y Owned   |   |   |  |  |  |  |
| Date  |   |                     | Date  | 2. Transaction<br>Date<br>(Month/Day/Year) |                | Execution Date,   |        |                  |  | es Acquired (A) or<br>Of (D) (Instr. 3, 4 and |                       | Beneficia<br>Owned F   | s<br>ally<br>following                 | Form:   | Direct Indirect Itr. 4)   | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership |  |  |  |  |
|   |   |                     |   |  |                |   |        |                  | Code   | v   | Amount                | (A) or<br>(D)  | Price                                  | Reported<br>Transact<br>(Instr. 3 a                 | ion(s)  |   |  | (Instr. 4)   |  |  |
| Common  | Stock   |                     |   | 04/0                                       | 1/2019         | 2019  |        |                  |  |   | 15,000                | A  | \$5.92                                 | 76,   | 329 D   |   | D  |  |  |  |
| Common Stock  |   |                     | 04/0  | 1/2019                                     | 2019           |   |        |                  |  | 15,000  | D                     | \$24   | 61,                                    | 329   |   | D   |  |  |  |  |
| Common Stock 04   |   |                     |   | 04/0                                       | 1/2019         | 2019  |        |                  |  |   | 15,000                | A  | \$4.57                                 | 76,   | ,329  |   | D  |  |  |  |
| Common Stock 04/01/   |   |                     |   | 1/2019                                     | 2019           |   |        | S <sup>(1)</sup> |  | 15,000  | D                     | \$23.97  | \$23.97 <sup>(2)</sup> 61,             |   |   | D   |  |  |  |  |
|   |   |                     | Table II                                      |  |                |   |        |                  |  |   | osed of,<br>convertib |  |  | Owned   |   |   |  |  |  |  |
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)           | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | se (Month/Day/Year) | 3A. Deemi<br>Execution<br>if any<br>(Month/Da | Date, Trans<br>Code                        |                |   | ı of l |                  | 6. Date Exercis<br>Expiration Dat<br>(Month/Day/Ye |   | e                     | 7. Title and Amou<br>of Securities<br>Underlying<br>Derivative Securit<br>(Instr. 3 and 4) |  | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Number derivative Securities Beneficia Owned Following Reported Transacti (Instr. 4)       | e (C<br>s F<br>Ally C                               | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |  |
|   |   |                     |   |  | Code           | v   | (A)    | (D)              | Date<br>Exercisa                                   | ble   | Expiration<br>Date    | Title  | Amount<br>or<br>Number<br>of<br>Shares |   |   |   |  |  |  |  |
| Option<br>(right to<br>buy)                                   | \$5.92  | 04/01/2019          |   |  | S              |   |        | 15,000           | 05/19/20   | 10 <sup>(3)</sup>                             | 05/18/2020            | Common<br>Stock  | 15,000                                 | \$0   | 0   |   | D  |  |  |  |
| Option<br>(right to<br>buy)                                   | \$4.57  | 04/01/2019          |   |  | s              |   |        | 15,000           | 05/24/20   | 12 <sup>(4)</sup>                             | 05/23/2019            | Common<br>Stock  | 15,000                                 | \$0   | 0   |   | D  |  |  |  |

### **Explanation of Responses:**

- 1. The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on August 30, 2018 and modified on February 28, 2019.
- 2. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$23.89 to \$24.14. Reporting Person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 2 to this
- 3. The option, representing the right to purchase a total of 15,000 shares of Exelixis, Inc. common stock, became fully exercisable on May 19, 2010.
- 4. The option, representing the right to purchase a total of 15,000 shares of Exelixis, Inc. common stock, became fully exercisable on May 24, 2012.

#### Remarks:

<u>/s/ Jennifer Drimmer Rokovich,</u>
<u>O4</u>

04/03/2019

waned directly or indirectly

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.