FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

**OMB APPROVAL** 3235-0287 Estimated average burden hours per response: 0.5

Check this	box if no longer subject to
Section 16	Form 4 or Form 5
obligations	may continue. See
Instruction	1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  JAMES STEVEN P					2. Issuer Name <b>and</b> Ticker or Trading Symbol  EXELIXIS INC [ exel ]									lationship o ck all applic Director	able)	Pers	on(s) to Issu			
					L										X	Officer	(give title		Other (s	
(Last)	`	,	(Middle)			3. Date of Earliest Transaction (Month/Day/Year)								,	Sr VP, Commercia					
C/O EXELIXIS, INC.			12	12/10/2003																
170 HAF	RBOR WAY	Z, PO BOX 511																		
(Street)				4.1	4. If Amendment, Date of Original Filed (Month/Day/Year)								6. Individual or Joint/Group Filing (Check Applicable Line)							
SOUTH	SAN <sub>v</sub>	1	04002 051	1											X	Form fi	ed by One	Repo	rting Persor	1
FRANCISCO X1 94083-0511			ı												Form filed by More than One Reporting Person					
(City)	(S	tate)	(Zip)																	
		Tal	ole I - Non	-Deriv	ativ	e Se	curitie	s Ac	qui	ired, Di	spose	d of	f, or Ber	nefi	cially	Owned				
Date				/Day/Year)		2A. Deemed Execution Date, if any (Month/Day/Year		r, Transaction D Code (Instr. 5)		n Dispo	4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4 5)			5. Amour Securitie Beneficia Owned F	s Illy ollowing	Form (D) or	: Direct Indirect str. 4)	7. Nature of Indirect Beneficial Ownership		
								[	Code V	Amou	ınt	(A) or (D)	Р	rice	Reported Transaction(s) (Instr. 3 and 4)				(Instr. 4)	
			Table II - [ )										or Bene le secu			Owned				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	Execution Date, if any		4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)			7. Title and Amoun of Securities Underlying Derivative Security (Instr. 3 and 4)			8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
														or	ount					
							_	_	Date		Expirat	on		of	nber					
				C	ode	V	(A)	(D)	Exe	rcisable	Date		Title	Sha	ıres					-
Option (right to buy)	\$6.15	12/10/2003			A		40,000		12/1	10/2004 <sup>(1)</sup>	12/10/2	013	Common Stock	40	,000	\$0	215,000	)	D	

## **Explanation of Responses:**

1. Options granted pursuant to Issuer's 2000 Equity Incentive Plan. Twenty five percent (25%) of the shares vest on 12/10/2004, and the remaining shares shall vest in 36 equal monthly installments thereafter.

## Remarks:

George Scangos/Attorney in **Fact** 

12/12/2003

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.