SEC Form 4	
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## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934

## OMB APPROVAL OMB Number: 3235-0287

Estimated average burden								
hours per response:	0.5							

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1. Name and Address of Reporting Person* BALL KRISTINE M				2. Issuer Name and Ticker or Trading Symbol EXELIXIS INC [EXEL]									5. Relationship of Reporting Person(s) to Issuer (Check all applicable)						
BALL	<u>KRISTII</u>	<u>NE M</u>			1					- 1					Director	r		10% Ow	ner
														>	C Officer ( below)	(give title		Other (s below)	pecify
(Last) (First) (Middle)					3. Date of Earliest Transaction (Month/Day/Year) 12/10/2003								Controller & Interim CFO						
C/O EXELIXIS, INC					12/10/2003														
170 HAI	RBOR WAY	Ϋ́																	
(Street)				4.1	4. If Amendment, Date of Original Filed (Month/Day/Year)								6. In Line	6. Individual or Joint/Group Filing (Check Applicable					
SOUTH	SAN															led by One	Repo	rting Person	
FRANC	ISCO C	A	94080												- Form fil	led by Mor	e than	One Report	ina
-															Person				J
(City)	(5	state)	(Zip)																
											· ·				<u> </u>				
		Tal	ole I - Nor	1-Deriv	ativ	e Se	curitie	s Ac	cquired	, Dis	posed o	t, or	r Bene	eficially	/ Owned				
1. Title of Security (Instr. 3) 2. Transac Date				action 2A. Deemed Execution Date.			3. 4. Securities Acquired (A) Transaction Disposed Of (D) (Instr. 3, 4								'. Nature of ndirect				
(Month/D				Day/Ye	ear) i	if any (Month/Day/Yea		Code (Instr.				-,	Beneficia	cially (D)		Indirect B	Beneficial Dwnership		
								ai) [ 0)						Reported Transaction(s)		()) (		Instr. 4)	
									Code	V	Amount		(A) or (D)	Price	(Instr. 3 a				
			Table II -	Deriva	tive	Sec	urities	Aco	wired	Disn	osed of	or F	Renef	icially	Owned			I	1
											convertit				Owned				
1. Title of	2.	3. Transaction	3A. Deemed				5. Numb	ber	6. Date E					Amount	8. Price of	9. Numbe		10.	11. Nature
Derivative Security	Conversion or Exercise	Date (Month/Day/Year)	Execution E if any		Transaction Code (Instr.								of Securities Underlying		Derivative Security	derivative Securities		Ownership Form:	of Indirect Beneficial
(Instr. 3) Price of Derivative (Month/Day/			/Year) 8	)	Secur		Securities Derivative S Acquired (Instr. 3 and					Beneficia Owned	illy	Direct (D) or Indirect	Ownership (Instr. 4)				
	Security					(A) or			(insu: 5 and 4)			-+)		Following		(I) (Instr. 4)	(1150.4)		
						Disposed of (D) (Instr.		nstr.							Reported Transaction(s)				
							3, 4 and	5)				<u> </u>				(Instr. 4)			
														Amount or					
														Number					
				c	ode	v	(A)	(D)	Date Exercisa	ble	Expiration Date	Title		of Shares					

(right to buy)

\$6.15

Option

Explanation of Responses:

1. Options granted pursuant to Issuer's 2000 Equity Incentive Plan. Twenty five percent (25%) of the shares vest on 12/10/2004, and the remaining shares shall vest in 36 equal monthly installments thereafter. **Remarks:** 

12/10/2004<sup>(1)</sup>

/s/ Kristine Ball

12/10/2013

Common Stock

12/12/2003

Date

62,000

D

\*\* Signature of Reporting Person

20,000

\$<mark>0</mark>

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $^{\ast}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

12/10/2003

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

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Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.