FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| STATEMENT OF CHANGES IN BEN | JEFICIAL OWNERSHIF |
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| OMB APPROVAL | | | | | | | | | |
|--------------------------|-----------|--|--|--|--|--|--|--|--|
| OMB Number: | 3235-0287 | | | | | | | | |
| Estimated average burden | | | | | | | | | |
| hours per response. | 0.5 | | | | | | | | |

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person* POSTE GEORGE | | | | | | 2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [EXEL] | | | | | | | | | | ck all applica | Reporting Person(s) to Issuer able) 10% Owner | | | | |
|--|--|--|---|--------|------------------------------|---|--|--------|--|----------------------|----|--------------------|---|--|---|---|---|--|---------------------------------------|------------|--|
| (Last) | (F ELIXIS, IN | , | (Middle) | | | 3. Date of Earliest Transaction (Month/Day/Year) 08/14/2020 | | | | | | | | | | Officer (below) | (give title | | Other (s below) | specify | |
| 1851 HARBOR BAY PARKWAY | | | | | | If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable | | | | | |
| (Street) | DA C. | A | 94502 | | | | | | | | | Line) | X Form filed by One Reporting Person Form filed by More than One Reporting Person | | | | | | | | |
| (City) | (S | tate) | (Zip) | | | | | | | | | | | | | | | | | | |
| | Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned | | | | | | | | | | | | | | | | | | | | |
| 1. Title of Security (Instr. 3) 2. Transa Date (Month/D | | | | | | Execution Date | | | Code (Instr. 5) | | | | | 5. Amour Securities Beneficia Owned For | es Form ally (D) o Following (I) (Ir | | : Direct r Indirect str. 4) | 7. Nature of Indirect Beneficial Ownership | | | |
| | | | | | | | | | C | ode V | | Amount | (A (D | or | Price | Transacti (Instr. 3 a | ion(s) | | | (Instr. 4) | |
| Common Stock 08/14/ | | | | | 4/202 | /2020 | | | | М | | 29,662 A | | A | \$5.82 | 157,992(1) | | | D | | |
| | Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) | | | | | | | | | | | | | | | | | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Da if any (Month/Day/ | ate, 1 | 4. Transa Code (3) | | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | 6. Date Exercisa Expiration Date (Month/Day/Year | | te | of Securities | | ecurity | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction (Instr. 4) | e S Illy | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | Beneficial Ownership (Instr. 4) | | |
| | | | | | Code | v | (A) | (D) | Date Exerc | isable | | Expiration Date | Title | OI N | umber | | | | | | |
| Option (right to buy) | \$5.82 | 08/14/2020 | | | М | | | 29,662 | 12/06 | /2013 ⁽²⁾ | 1 | 2/05/2020 | Comm | | 9,662 | \$0 | 0 | | D | | |

Explanation of Responses:

- 1. Includes 15,538 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units.
- 2. The option, representing the right to purchase a total of 59,662 shares of Exelixis, Inc. common stock, became fully exercisable on December 6, 2013.

Remarks:

/s/ Jennifer Drimmer Rokovich, Attorney in Fact

** Signature of Reporting Person

Date

08/14/2020

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.