FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C.	20549
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STATEMENT OF CHANGES IN BENEFICIAL OWNERSH	IΡ

OMB APPROVAL										
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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(b) of the Investment Company Act of 1940

Name and Address of Reporting Person*     Haley Patrick J.					2. Issuer Name and Ticker or Trading Symbol  EXELIXIS, INC. [ EXEL ]										k all app Direc	onship of Reporting Il applicable) Director Officer (give title		rson(s) to Is 10% Ov	wner	
	ELIXIS, II	,	Middle)			3. Date of Earliest Transaction (Month/Day/Year) 09/02/2020							X	below						
(Street) ALAME (City)			24502 Zip)		4. If A	4. If Amendment, Date of Original Filed (Month/Day/Year)										lividual or Joint/Group Filing (Check Applicable Form filed by One Reporting Person Form filed by More than One Reporting Person				
Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																				
Date			2. Transac Date (Month/Da	Execution Date,		Transaction Disposed (Code (Instr. 5)		ies Acquired (A) Of (D) (Instr. 3, 4		or 4 and	5. Amount of Securities Beneficially Owned Following		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership					
									Code	v	Amount	(A) (D)	Pr Pr	ice	Transa	Transaction(s) (Instr. 3 and 4)			(Instr. 4)	
Common Stock <sup>(1)</sup> 09/02				09/02/2	020(2)		A		4,498(3)	A		\$ <mark>0</mark>	116,687(4)			D				
Common Stock			09/02/2	09/02/2020				F		1,116 <sup>(5)</sup>	D	\$	21.58	58 115,571		D				
Common Stock														23	3,539			By spouse		
Common Stock													10,648(6)				By 401(k)			
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																				
1. Title of Derivative Security (Instr. 3)	Derivative Conversion Date Execution Date, Security or Exercise (Month/Day/Year) if any		4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)			7. Title and Amount of Securities Underlying Derivative Security (Ins 3 and 4)		De Se (In	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transactions (Instr. 4)	y	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)			
				Code		v	(A)	(D)	Date Exercisable		Expiration Date	Title	Amou or Numb of Share	er						

## **Explanation of Responses:**

- 1. Represents shares of Exelixis, Inc. common stock issued to the Reporting Person upon vesting of restricted stock units. Each restricted stock unit is the economic equivalent of one share of Exelixis, Inc. common stock
- 2. On September 10, 2018, the Reporting Person was granted a performance-based restricted stock unit ("PSU") award of 4,498 shares of common stock under the Exclixis, Inc. 2017 Equity Incentive Plan. Vesting of the PSU award is tied to performance goals set by the Compensation Committee (the "Committee") as follows: (i) 50% of the original number of shares subject to the award will vest upon the Committee's certification that a target number of potentially label-enabling clinical trials evaluating cabozantinib (both alone or in combination with another therapy) have been initiated; and (ii) 50% of the original number of shares subject to the award will vest on the first quarterly PSU vesting date (i.e. February 15th, May 15th, August 15th and November 15th) following the one-year anniversary of the Committee's certification.
- 3. On September 2, 2020, the Committee convened to determine that the target number of clinical trial initiations had been achieved, resulting in the immediate vesting of 50% of the PSU award, and the remaining 50% will vest on November 15, 2021, subject to the Reporting Person's continuous service through that date.
- 4. Includes 74,863 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units
- 5. Shares withheld by Exelixis, Inc. to satisfy taxes payable in connection with the vesting of certain restricted stock units earned on September 2, 2020.
- 6. Represents shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of September 1, 2020.

## Remarks:

/s/ Jennifer Drimmer Rokovich, Attorney in Fact

09/04/2020

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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