FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* <u>Hessekiel Jeffrey</u>						2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [EXEL]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner					
(Last) (First) (Middle) C/O EXELIXIS, INC. 210 E. GRAND AVE.						3. Date of Earliest Transaction (Month/Day/Year) 09/27/2017								X Officer (give title Other (specify below) EVP and General Counsel					
(Street) SOUTH SAN FRANCISCO CA 94080					4.	4. If Amendment, Date of Original Filed (Month/Day/Year)								Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting Person					
(City)	(S	tate)	(Zip)																
		Tal	ole I - No	n-Deri	ivativ	e Se	ecuri	ties Ac	quired	, Dis	sposed o	f, or Ber	neficially	/ Owned					
1. Title of Security (Instr. 3) 2. Transa Date (Month/D					ar) E	2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4			5. Amour Securitie Beneficia Owned F	s ally following	Form:	Direct II Indirect E tr. 4)	7. Nature of Indirect Beneficial Ownership		
									Code	v	Amount	(A) or (D)	Price	Reported Transact (Instr. 3 a	ion(s)			Instr. 4)	
Common Stock 09/27/					7/2017	2017			M		2,302	A	\$1.9	270,248(1)			D		
Common Stock 09/27/2					7/2017	2017			S		2,302	D	\$23.9	267	,946		D		
Common Stock 09/28/				3/2017	/2017			M		25,000	A	\$1.9	292	,946		D			
Common Stock 09/28/2				3/2017	2017			S		25,000	D	\$24.32	4.32 ⁽²⁾ 267,946			D			
Common Stock														314				oy 101(k) ⁽³⁾	
			Table II								oosed of, convertib		•	Owned			,		
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemo Execution if any (Month/Da	Date,	4. Transactio Code (Inst 8)				6. Date Exercis Expiration Date (Month/Day/Yea		e	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s (Instr. 4)	e de S de Illy de	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)	
					Code	v	(A)	(D)	Date Exercisal	ble	Expiration Date	Title	Amount or Number of Shares						
Option (right to buy)	\$1.9	09/27/2017			M			2,302	07/20/201	15 ⁽⁴⁾	02/04/2022	Common Stock	2,302	\$0	197,69	8	D		
Option (right to	\$1.9	09/28/2017			M			25,000	07/20/201	15 ⁽⁴⁾	02/04/2022	Common Stock	25,000	\$0	172,69	98	D		

Explanation of Responses:

- 1. Includes 16,250 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units.
- 2. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$24.20 to \$24.40. Reporting person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 2 to this
- 3. Represents 314 shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of September 26, 2017.
- 4. The option, representing the right to purchase a total of 200,000 shares of Exelixis, Inc. common stock, became exercisable as to fifty percent (50%) of the shares subject to the option on July 20, 2015, as to twenty-five (25%) of the shares subject to the option on March 7, 2016 and as to the remaining twenty-five (25%) of the shares subject to the option on April 28, 2016.

Remarks:

/s/ Jeffrey J. Hessekiel

09/28/2017

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.