FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

## Washington, D.C. 20549

**OMB APPROVAL** 

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan for the purchase or sale of equity securities of the issuer that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10.

| STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP                           | OMB Number:              | 3235-0287 |  |
|--|--------------------------|-----------|--|
|  | Estimated average burden |           |  |
| Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 | hours per response:      | 0.5       |  |
| or Section 30(h) of the Investment Company Act of 1940                 |                          |           |  |

| Name and Address of Reporting Person*     Haley Patrick J. |   |                                   |  |                     | 2. Issuer Name <b>and</b> Ticker or Trading Symbol EXELIXIS, INC. [ EXEL ] |                   |   |   |  |                     |   |                                       |  | tionship of Reportino<br>all applicable)<br>Director<br>Officer (give title |  | 10%   | Issuer Owner (specify                   |
|--|---|-----------------------------------|--|---------------------|--|-------------------|---|---|--|---------------------|---|---------------------------------------|--|---|--|---|---|
|  | ELIXIS, IN  | C.                                | (Middle)   |                     |  |                   | 3. Date of Earliest Transaction (Month/Day/Year) 11/15/2024   |   |  |                     |   |                                       |  | below)  |  | below   |   |
| 1851 HARBOR BAY PARKWAY  (Street)  ALAMEDA CA 94502        |   |                                   | 4. If Amendment, Date of Original Filed (Month/Day/Year) |                     |  |                   |   |   |  |                     | 6. Indiv<br>Line)   | Form                                  | dual or Joint/Group Filing (Check<br>Form filed by One Reporting Po<br>Form filed by More than One R |   | erson  |   |   |
| (City)   | (Si   | rate) (2                          | ľip)   |                     |  |                   |   |   |  |                     |   |                                       |  | Perso   |  |   | , · · · · · · · · · · · · · · · · · · · |
|  |   | Table                             | I - Non-   | -Derivat            | tive   | Secui             | rities Ac   | quire                                     | d, Di  | sposed of           | , or B  | enefi                                 | icially  | Own   | ed   |   |   |
| 1. Title of Security (Instr. 3)                            |   | Dat                               | 2. Transaction<br>Date<br>(Month/Day/Year)               |                     | Execution Date,  |                   | 3.<br>Transaction<br>Code (Instr.<br>8)   |   | 4. Securities Acquired (A) of Disposed Of (D) (Instr. 3, 4 |                     |   | and 5) Securit<br>Benefic<br>Owned    |  | ties<br>cially<br>I Following   | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I) (Instr. 4)  | 7. Nature<br>of Indirect<br>Beneficial<br>Ownership               |   |
|  |   |                                   |  |                     |  |                   | Code  | v   | Amount   | (A) or (D)          | Price   | е                                     | Repor<br>Transa<br>(Instr.   | ted<br>action(s)<br>3 and 4)  |  | (Instr. 4)  |   |
| Common Stock   |   | 1                                 | 11/15/2024   |                     |  |                   | F   |   | 14,672(1)  | D                   | \$3   | 5.05                                  | 330  | 0,253(2)  | D  |   |   |
| Common Stock   |   | 1                                 | 11/18/2024   |                     |  |                   | S <sup>(3)</sup>  |   | 22,207   | D                   | \$34  | \$34.31(4)                            |  | 8,046(2)  | D  |   |   |
| Common   | Stock   |                                   | 1  | 11/18/202           | 24   |                   |   | S   |  | 19,381              | D   | \$34                                  | 1.41(5)  | 288   | 8,665(2)   | D   |   |
| Common   | Stock   |                                   |  |                     |  |                   |   |   |  |                     |   |                                       |  | 2   | 3,539  | I   | By spouse                               |
| Common Stock   |   |                                   |  |                     |  |                   |   |   |  |                     |   | 10                                    | ,648(6)  | I   | By<br>401(k)   |   |   |
|  |   | Tal                               |  |                     |  |                   |   |   |  | posed of, convertib |   |                                       |  | Owne  | d  |   |   |
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)        | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | Date Exe<br>(Month/Day/Year) if a | if any   | Deemed cution Date, |  | action<br>(Instr. | 5. Number<br>of<br>Derivative<br>Securities<br>Acquired<br>(A) or<br>Disposed<br>of (D)<br>(Instr. 3, 4<br>and 5) | 6. Date Exe<br>Expiration I<br>(Month/Day |  |                     | 7. Title and<br>Amount of<br>Securities<br>Underlying<br>Derivative<br>Security (Inst<br>3 and 4) |                                       | Der<br>Sec<br>(Ins   | rice of<br>ivative<br>curity<br>tr. 5)                                      | 9. Number<br>derivative<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction<br>(Instr. 4) | Ownershi<br>Form:<br>ly Direct (D)<br>or Indirec<br>(I) (Instr. 4 | Beneficial<br>Ownership<br>t (Instr. 4) |
|  |   |                                   |  |                     | Code   | v                 | (A) (D)   | Date<br>Exerc                             | cisable  | Expiration<br>Date  | Title   | Amour<br>or<br>Number<br>of<br>Shares | er   |   |  |   |   |

## **Explanation of Responses:**

- 1. Shares withheld by Exelixis, Inc. to satisfy taxes payable in connection with the vesting of performance-based restricted stock units awarded on September 11, 2020, for which the Compensation Committee certified that Exelixis, Inc. had achieved certain performance criteria on September 6, 2023.
- 2. Includes 210,622 shares of Exelixis, Inc. common stock ("Common Stock") that will be issued to the Reporting Person upon vesting of restricted stock units ("RSUs"). Each RSU is the economic equivalent of one share of Common Stock
- 3. The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on August 19, 2024.
- 4. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$34.11 to \$34.48. Reporting Person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 4 to this Form 4.
- 5. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$34.40 to \$34.45. Reporting Person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 5 to this Form 4.
- 6. Represents shares of Common Stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of November 14, 2024.

## Remarks:

/s/ Nina Ayer, Attorney in Fact 11/19/2024

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.