FORM 4

obligations may continue. See

Instruction 1(b)

Check this box if no longer subject to Section 16. Form 4 or Form 5

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: Estimated average burden hours per response: 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  KARBE FRANK						2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [ EXEL ]									neck all ap Dire	,	ng Pers	son(s) to Iss 10% Ov Other (s	vner
(Last) (First) (Middle) C/O EXELIXIS, INC. 210 E. GRAND AVE.						3. Date of Earliest Transaction (Month/Day/Year) 02/15/2014									X Officer (give the Officer (specify below)  EVP and CFO				
(Street) SOUTH SAN FRANCISCO CA 94080					4. If	4. If Amendment, Date of Original Filed (Month/Day/Year)									Individual or Joint/Group Filing (Check Applicable ne)  X Form filed by One Reporting Person  Form filed by More than One Reporting Person				
(City)	(S		(Zip)	- Dorin	·otive			ioo A o	auiva d	Diar			. Don	oficio	Illy Over				
Table I - Non-Deriva  1. Title of Security (Instr. 3)  2. Transa Date (Month/D					action	ear)	2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transa Code (	3. Transaction Code (Instr.		4. Securities Acquired (A			5. Am Secur Benef Owne	ount of ities icially d Following	Form (D) or	: Direct r Indirect str. 4)	7. Nature of Indirect Beneficial Ownership
									Code	v	Amount		(A) or (D)	Price		ted action(s) 3 and 4)		[	(Instr. 4)
Common Stock 02/15					5/201	/2014			M <sup>(1)</sup>		1,95	954 A		\$0	9	94,847		D	
Common Stock 02/1:					5/2014				F	F		857 <sup>(2)</sup> D		\$0	93,990			D	
Common Stock																6,409			By 401(k) <sup>(3)</sup>
Common Stock																5,440		I 1	By Family Member
		٦	able II -						uired, D s, option						/ Owne	I		,	
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security		3A. Deeme Execution if any (Month/Da	Date,	4. Transactior Code (Instr. 8)		of Deri Secu Acq (A) o Disp of (E	osed 0) tr. 3, 4	Expiration	Date Exercisal piration Date onth/Day/Year		Amount Securiti Underly Derivati		int of rities		f 9. Numbe derivative Securities Beneficia Owned Following Reported Transacti (Instr. 4)	e s lly	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)
					Code	v	(A)	(D)	Date Exercisab		xpiration ate	Title		Amount or Number of Shares					
Restricted Stock	(4)	02/15/2014			M			1,954	(5)		(5)		nmon	1,954	(4)	0		D	

## **Explanation of Responses:**

- 1. Represents the conversion upon vesting of restricted stock units into common stock (the "Converted Common Stock"). On December 9, 2009, the reporting person was granted 31,250 restricted stock units, of which 1/16th of the shares subject to the restricted stock units vested on February 15, 2014. Such restricted stock units were previously reported in Table II on a Form 4 filed with the Securities and Exchange Commission on December 11, 2009.
- 2. The reporting person is reporting the withholding by Exelixis, Inc. of 857 shares of common stock to satisfy the reporting person's tax withholding obligations in connection with the delivery of the Converted Common Stock to the reporting person on February 15, 2014.
- 3. Represents 6,409 shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of February 14, 2014.
- 4. Each restricted stock unit is the economic equivalent of one share of Exelixis, Inc. common stock.
- 5. On December 9, 2009, the reporting person was granted 31,250 restricted stock units, of which 1/16th of the shares subject to the restricted stock units vested on February 15, 2014. The common stock into which such vested restricted stock units converted on February 15, 2014 is reported in Table I on this Form 4. As of February 15, 2014, all restricted stock units subject to the grant were vested.

/s/ James B. Bucher, Attorney in Fact

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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