FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to
Section 16. Form 4 or Form 5
obligations may continue. See
Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: Estimated average burden 0.5 hours per response:

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* KARBE FRANK						2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [EXEL]									5. Relationship of Reportir (Check all applicable) Director X Officer (give title			ng Person(s) to Issuer 10% Owner Other (specify	
(Last) (First) (Middle) C/O EXELIXIS, INC. 210 E. GRAND AVE.						3. Date of Earliest Transaction (Month/Day/Year) 05/15/2013									EVP and CFO				
(Street) SOUTH SAN FRANCISCO CA 94080					4. 1	Line) X Form									Joint/Group Filing (Check Applicable filed by One Reporting Person filed by More than One Reporting in				
(City)	(S	tate)	(Zip)																
Table I - Non-Deriv 1. Title of Security (Instr. 3) 2. Transplate (Month/I				action	ear)	2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transa Code (ction	4. Securities Acquired (A) of Disposed Of (D) (Instr. 3, 4)			d (A) or	5. Amount of Securities Beneficially Owned Following		Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership	
									Code	v	Amount		(A) or (D)	Price	Reporte Transac (Instr. 3	tion(s)			Instr. 4)
Common	05/15	05/15/2013				M ⁽¹⁾		1,953		A	\$0	90,	90,030(2)		D				
Common Stock					05/15/2013				F		735(3)		D	\$0	89	89,295		D	
Common Stock															5,	583			Зу 401(К) ⁽⁴⁾
Common Stock													5,440		I I		By Family Member		
		Т	able II -						uired, D , option						Owned				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deeme Execution if any (Month/Da	Date,	4. Transa Code (8)		of Deri Sec Acq (A) Disp	ivative urities uired or oosed O) tr. 3, 4	6. Date Exi Expiration (Month/Da	Date	An Se Un De		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number derivative Securities Beneficial Owned Following Reported Transactio (Instr. 4)	is I	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
					Code	v	(A)		Date Exercisabl		xpiration ate	Title	1	Amount or Number of Shares					
Restricted Stock	(5)	05/15/2013			M			1,953	(6)		(6)	Com		1,953	(5)	5,860		D	

Explanation of Responses:

- 1. Represents the conversion upon vesting of restricted stock units into common stock (the "Converted Common Stock"). On December 9, 2009, the reporting person was granted 31,250 restricted stock units, of which 1/16th of the shares subject to the restricted stock units vested on May 15, 2013. Such restricted stock units were previously reported in Table II on a Form 4 filed with the Securities and Exchange Commission on December 11, 2009.
- 2. Includes 6,288 shares of common stock acquired pursuant to the Exelixis, Inc. 2000 Employee Stock Purchase Plan on April 30, 2013.
- 3. The reporting person is reporting the withholding by Exelixis, Inc. of 735 shares of common stock to satisfy the reporting person's tax withholding obligations in connection with the delivery of the Converted Common Stock to the reporting person on May 15, 2013.
- 4. Represents 5,583 shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of May 15, 2013.
- 5. Each restricted stock unit is the economic equivalent of one share of Exelixis, Inc. common stock.
- 6. On December 9, 2009, the reporting person was granted 31,250 restricted stock units, of which 1/16th of the shares subject to the restricted stock units vested on May 15, 2013. The common stock into which such vested restricted stock units converted on May 15, 2013 is reported in Table I on this Form 4. The remaining unvested restricted stock units will continue to vest as to 1/16th of the original number of shares subject to the restricted stock units on each succeeding August 15, November 15, February 15 and May 15 until fully vested.

/s/ James B. Bucher, Attorney 05/17/2013 in Fact

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.