Common Stock

FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

vvasnington, b.c. 20049

C	DMB	APF	ROV	٩L

OMB Number: 3235-0287 Estimated average burden hours per response: 0.5

3,240

401(k)

Plan<sup>(4)</sup>

## Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* <u>SCANGOS GEORGE A</u>			2. Issuer Name and Ticker or Trading Symbol  EXELIXIS INC [ EXEL ]							Relationship of Reporting Person(s) to Issuer (Check all applicable)     X Director 10% Owner				
(Last) C/O EXELIXIS		(Middle)		3. Date 01/18	of Earliest Transact/2008	ction (M	lonth/E	Day/Year)	X	Officer (give title below)  President & CEO				
170 HARBOR \ 	WAY, PO BOX 511													
(Street) SOUTH SAN FRANCISCO	CA	94083-0511		4. If An	nendment, Date of	Original	Filed	(Month/Day/\	6. Indi Line) X	· ·				
(City)	(State)	(Zip)												
	Ta	ble I - Nor	n-Deriva	tive S	ecurities Acqu	uired,	Disp	osed of,	or Ben	eficially	Owned			
1. Title of Security (Instr. 3)			2. Transaction Date (Month/Day/Year)		2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Acquired (A Disposed Of (D) (Instr. 3, 5)		I (A) or . 3, 4 and	5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
						Code	v	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)		<u> </u>	
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$8	1,266,815	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.86	1,266,715	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.86	1,266,615	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.83	1,266,515	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.8	1,266,415	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.74	1,266,315	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.68	1,266,215	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.63	1,266,115	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.65	1,266,015	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.64	1,265,915	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.69	1,265,815	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.66	1,265,715	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.62	1,265,615	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.67	1,265,515	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.54	1,265,415	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		200	D	\$7.55	1,265,215	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		300	D	\$7.58	1,264,915	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.5	1,264,815	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.51	1,264,715	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.52	1,264,615	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.48	1,264,515	D		
Common Stock			01/18/	2008		S <sup>(1)</sup>		100	D	\$7.49	1,264,415	D		
Common Stock											8,963	I	By Trust <sup>(2)</sup>	
Common Stock											8,963	I	By Trust <sup>(3)</sup>	
I			I		I	ı	1	1	1	1	ı	I	l n	

	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)														
1. Title of Derivative Security (Instr. 3)	perivative Conversion Date Executive cecurity or Exercise (Month/Day/Year) if any		3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr.		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				

## **Explanation of Responses:**

- $1.\ The\ sales\ reported\ on\ this\ Form\ 4\ were\ effected\ pursuant\ to\ a\ Rule\ 10b5-1\ trading\ plan\ adopted\ by\ the\ reporting\ person\ on\ September\ 17,2007.$
- $2.\ Shares\ held\ by\ George\ A.\ Scangos\ and\ Leslie\ S.\ Wilson,\ as\ Trustees\ of\ the\ Katherine\ Scangos\ Trust.$
- 3. Shares held by George A. Scangos and Leslie S. Wilson, as Trustees of the Jennifer Scangos Trust.
- $4. \ Represents \ units \ in \ the \ Exelix is \ stock \ fund \ based \ on \ a \ plan \ statement \ dated \ January \ 15, \ 2008.$

## Remarks:

/s/ George A. Scangos 0

01/22/2008

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.