## OMB APPROVAL

OMB Number: 3235-0287 Estimated average burden hours per response: 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934
or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person ${ }^{\star}$ Haley Patrick J. |  |  | 2. Issuer Name and Ticker or Trading Symbol EXELIXIS, INC. [ EXEL ] | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Last) | (First) | (Middle) | 3. Date of Earliest Transaction (Month/Day/Year) 02/19/2020 | EVP, Commercial |  |  |
| C/O EXELIX | INC. |  |  |  |  |  |
| 1851 HARBOR BAY PARKWAY |  |  |  |  |  |  |
|  |  |  | 4. If Amendment, Date of Original Filed (Month/Day/Year) | 6. Individual or Joint/Group Filing (Check Applicable Line) |  |  |
| (Street) |  |  |  | X | Form filed by One Reporting Person Form filed by More than One Reporting Person |  |
|  |  |  |  |  |  |  |
| (City) | (State) | (Zip) |  |  |  |  |

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. <br> Transaction Code (Instr. 8) |  | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) |  |  | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct <br> (D) or Indirect <br> (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Code | v | Amount | (A) or (D) | Price |  |  |  |
| Common Stock ${ }^{(1)}$ | 02/19/2020 ${ }^{(2)}$ |  | A |  | 35,000 | A | \$0 | 121,191 ${ }^{(3)}$ | D |  |
| Common Stock | 02/19/2020 |  | M |  | 5,000 | A | \$0 | 126,191 | D |  |
| Common Stock | 02/19/2020 |  | $\mathrm{S}^{(4)}$ |  | 5,000 | D | \$22 | 121,191 | D |  |
| Common Stock |  |  |  |  |  |  |  | 23,539 | I | By spouse |
| Common Stock |  |  |  |  |  |  |  | 10,648 ${ }^{(5)}$ | I | By <br> 401(k) |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of <br> Derivative Security (Instr. 3) | 2. <br> Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. <br> Transaction Code (Instr. 8) |  | 5. Number of <br> Derivative <br> Securities <br> Acquired <br> (A) or <br> Disposed <br> of (D) <br> (Instr. 3, 4 <br> and 5) |  | 6. Date Exercisable and Expiration Date (Month/Day/Year) |  | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) |  | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative <br> Securities <br> Beneficially <br> Owned <br> Following <br> Reported <br> Transaction(s) <br> (Instr. 4) | 10. <br> Ownership Form: <br> Direct (D) <br> or Indirect <br> (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Option (right to buy) | \$1.7 | 02/19/2020 |  | M |  | 5,000 |  | 07/20/2015 ${ }^{(6)}$ | 09/18/2021 | $\begin{gathered} \text { Common } \\ \text { Stock } \end{gathered}$ | 5,000 | \$0 | 35,000 | D |  |

## Explanation of Responses

1. Represents shares of Exelixis, Inc. common stock issued to the Reporting Person upon vesting of restricted stock units. Each restricted stock unit is the economic equivalent of one share of Exelixis, Inc. common stock.
 number of shares subject to the restricted stock unit award on May 15, 2021 and thereafter as to $1 / 4$ th of the original number of shares subject to the restricted stock unit award on each May 15 th until fully vested.
2. Includes 72,614 shares of Exelixis, Inc. common stock that will be issued to the Reporting Person upon vesting of restricted stock units.
3. The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on November 26, 2019.
4. Represents shares of Exelixis, Inc. common stock under the Exelixis, Inc. 401(k) Plan, pursuant to a plan statement dated as of February $19,2020$.
5. The option, representing the right to purchase a total of 120,000 shares of Exelixis, Inc. common stock, became fully exercisable on April 28 , 2016.

## Remarks:

| /s/ Jennifer Drimmer Rokovich, | $\underline{02 / 21 / 2020}$ |
| :--- | :--- |
| $\underline{\text { Attorney in Fact }}$ | Date |

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. $78 f f(a)$
Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.
Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

