FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

ı	OIVID APPROVAL									
	OMB Number:	3235-0287								
	Estimated average burden									
l	hours per response:	0.5								

	Check this box if no longer subject to								
١	Section 16. Form 4 or Form 5								
J	obligations may continue. See								
	Instruction 1(b).								

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  MARCHESI VINCENT T						2. Issuer Name <b>and</b> Ticker or Trading Symbol EXELIXIS, INC. [ EXEL ]										5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  X Director 10% Owner				
(Last) (First) (Middle) C/O EXELIXIS, INC. 210 E. GRAND AVE.						1/03/2	2017			`		ay/Year)		Officer below)	(give title		Other (s below)	pecify		
(Street) SOUTH SAN FRANCISCO CA 94080				_   4.	4. If Amendment, Date of Original Filed (Month/Day/Year)									Line)						
(City) (State) (Zip)																				
		Tal	ole I - Noi	n-Deriv	vativ	re Se	curi	ties Ad	cqui	ired, C	)is	osed o	f, or	Bene	ficially	Owned				
1. Title of Security (Instr. 3)  2. Transac Date (Month/Date)						Execution Date,			•,   7	3. Transaction Code (Instr. 8)  4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4)					Beneficia Owned F	es For ally (D) Following (I)		: Direct   I Indirect   I str. 4)   (	7. Nature of Indirect Beneficial Ownership	
									[	Code	,	Amount	(A (I	A) or D)	Price	Reported Transact (Instr. 3 a	tion(s)			(Instr. 4)
Common Stock 04/03/						/2017			M		10,000	)	A	\$10.53	130,070			D		
Common Stock 04/03/					3/201	/2017				S <sup>(1)</sup>		10,000		D	\$21.3 <sup>(2</sup>	120	0,070		D	
			Table II -									osed of, onvertib				Owned			·	
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security		3A. Deemed Execution I if any (Month/Day	Date, 7	4. Transactior Code (Instr. 8)		of		Exp	Oate Exer Diration D Dinth/Day/	ate		7. Title and Am of Securities Underlying Derivative Sec (Instr. 3 and 4)		ecurity	8. Price of Derivative Security (Instr. 5)	9. Numbe derivative Securities Beneficia Owned Following Reported Transacti (Instr. 4)	e s lly	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
					Code	v	(A)	(A) (D)		e ercisable		Expiration Date	Title		mount r umber f hares					
Option (right to				M			10,000	05/0	02/2007 <sup>(3</sup>	5)	05/01/2017	Com	mon 1	0,000	\$0	0		D		

## **Explanation of Responses:**

- 1. The sale reported on this Form 4 was effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on December 22, 2016.
- 2. Represents the weighted average sales price. The shares were sold in multiple transactions at prices ranging from \$21.07 to \$21.64. Reporting Person undertakes to provide Exelixis, Inc., any security holder of Exelixis, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote 2 to this Form 4.
- 3. The option, representing the right to purchase a total of 10,000 shares of Exelixis, Inc. common stock, became fully exercisable on May 2, 2007.

## Remarks:

/s/ Jeffrey J. Hessekiel, Attorney in Fact 04/04/2017

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.